

# Accounting help is just a phone call away

## PBA SPOTLIGHT

**BY LINDA RODRIGUEZ BERNFELD**

Marvin P. Stein is a Certified Public Accountant who has been doing business here since 1970. He has practiced his profession primarily in the south Miami-Dade area, but recently he moved his offices from the east side of the highway to West Kendall.

Stein's new offices are located at 12930 SW 128 St., Suite 101. He says he is particularly enjoying his new location because it is just five minutes from his home. He says his clients are fine with the move, especially in this age of email, thumb drives, websites and PDF files.

"These are the tools we use today," Stein says.

Other tools are programs such as Quick Books or Quick Books Pro. Stein is a Quick Books Pro advisor, trained in working with Quick Books and assisting his clients in working with Quick Books.

"They can actually email their Quick Books file, which I can actually bring up on my computer and work with them and tell them what area of Quick Books to work on and how to work on it," he says.

Stein tailors his work with a client according to their needs. Some clients prefer to directly control all of their activities while others want their accountant to be more involved.

"I can assist both groups in helping themselves," he says.

At this time of year, Stein is actively involved in working on his client's taxes.

"When on work on 2007 (taxes), I always keep in mind what my clients need to do in 2008 and work with them in controlling their activities for 2008 as well," he says.

This year, the tax preparation is essentially the same as it was last year because there have not been any major tax reforms in the last couple of years.

Stein is capable of doing tax returns for individuals or for clients with large businesses of more than 40 employees. Not only does he do accounting work, Stein can help them choose the right computer hardware and software for their business. For example, some busi-



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nesses can use the generic Quick Books or Quick Books Pro software for all their accounting needs, but other businesses might be better off with billing programs made specifically for their type of business.

Stein says that one of the advantages of working with a smaller accounting firm is the individual attention each client gets. If they have questions they can call his office and he takes the call. And during a downturn in the economy, questions abound, although Stein says some of his clients know exactly what to do to keep things going and they continue to prosper.

"I have some people who started retail businesses in the last five years and they are blossoming," he says.

Stein says that sometimes it's not the economy that affects a business so much as it is how that owner approaches life and business. Stein says his approach to business is attention to personal service.

"I pick up the phone and take their calls," he says. "I have no problems in getting in a conversation that has more than just the debits and credits of a business transaction. Every transaction, the purchase of an office building, the hiring of staff, the buying of software and the implementation of the software has to do with the personalities of the business involved."

Stein is a longtime member of the Pinecrest Business Association and the founder of the Kendall Networkers.

For more information, call 786-249-0312 or go to <[www.marvinpstein.com](http://www.marvinpstein.com)>.